

Learning Objectives



To understand the contribution of Procurement to reduce risks.

- Identify risks coming from the supply chain
- Integrate external risks in smart category strategies
- Evaluate the risk level
- Reduce the exposition to risks.

General information



Audience

Category managers, Strategic buyers, Senior buyers, Key supplier managers, Risk managers.



Prerequisites

- A good command of English or French
- Have the necessary **technical equipment** to follow online courses.



Modalities

Theoretical e-learning through individual selfpaced sessions. This first step has to be considered as the essential pre-work for.



Learning application in online group classes. Participants use actively their knowledge and put into practice in **workshops**, **role-plays**, case studies, presentations and debates.



Graduation

Digital certificate of attendance

Programme of the trainer-led classes



I. Risk management

- What are the new risks we are exposed to?
- Fundamentals of the risk analysis and management
- Risk maturity
- Key components of Risk
- Value at Risk.

II. Relations with Suppliers

- Tools in risk management
- Workshop: Participants on their risk matrix
- Risk management in projects
- Why does risk management fail.

Self-learning



3 e-modules

• Risk Analysis

Product lifecycle - Functional analysis - Functional specifications.

• Total Cost of Ownership (TCO)

What is TCO? - Locating costs - Handling costs.

• Communicating with stakeholders

How to communicate with stakeholders - Stakeholder positions.

