



EIPM

RESEARCH • UPSKILLING • PERFORMANCE

28th Annual Conference

Procurement 2035: New Skills, New Rules, New Impact

11th December 2025 | *Geneva, Switzerland*

As we look ahead to 2035, Procurement is no longer just about managing costs – it's about shaping strategy, driving innovation, and leading sustainable transformation.

At this pivotal moment, the rules of the game are changing. AI, digital transformation, and global megatrends are redefining what it means to be a procurement leader. At EIPM, we've mapped five bold scenarios for the future – from AI-orchestrated operations to agile squads, ecosystem transformers, analyst-driven models, and category-centric strategies. The future won't favour a single path – but those who know how to combine the right elements to fit their ambition.

Success will demand new skills, new mindsets, and a bold willingness to challenge the status quo.

Join a powerful gathering of CPOs, procurement executives, thought leaders, and rising talents as we explore what the next decade holds. Through visionary keynotes, real-world case studies, dynamic roundtables, and powerful networking opportunities, we'll uncover how procurement can make a deeper impact on business, people, and the planet.

09:00 | **Networking coffee**

09:30 - 09:40 | **Opening and Welcome**



Philippe Chraibi
Managing Partner,
EIPM



Pierre Anger
Managing Partner,
EIPM

09:40 - 10:00 | **Procurement 2035**



Herve Legenvre
Research Director, EIPM

10:00 - 10:05 | **Q&A**

10:05 - 10:25 | **Rethinking SCM in a Post-Growth Era**

- Are we heading into a post-growth era?
- Post-growth vs. Green growth
- Implications for supply chains and procurement



Davide Luzzini
Full Professor and Director of Research,
EADA Business School

10:25 - 10:30 | **Q&A**

10:30 - 11: 00 | **COFFEE BREAK**

11:00 - 11:30 | **KEYNOTE**



Jochen Markus Weyandt
CEO Division Automotive & Industrial - Member of
the Group Management Board, **BAUMANN Group**

11:30 - 11:35 | **Q&A**

11:35 -12:05 | "Leading Through Uncertainty: Clear Strategy, Strong Partnerships!"

Jérôme will share his vision of how the Purchasing function shall develop to address today's world and business challenges, navigating through volatility, scarcity and uncertainties while sticking to a clear long-term strategy. The opportunity also to discover how Nexans balances priorities and leads ecosystemic partnerships based on its unique E3 performance model.



Jerome Chiquet
Group Purchasing Vice President
Nexans

12:05-12:10 | Q&A

**12:10 -12:50 | INTERACTIVE SESSION:
"Five scenarios on the future of procurement organizations"**



Hervé Legenvre
Managing Partner,
EIPM



Hani AlSaigh
Vice President Shared
Services, Tahakom

12:50 -14:15 | LUNCH

**14:15 -15:00 | INTERACTIVE SESSION: Interaction
"Five scenarios on the future of procurement organizations"**



Hervé Legenvre
Managing Partner,
EIPM

15:00 -15:20 | Agility -Key to Business Transformation



Cem Sancak
Purchasing Director,
Shotton Mill Limited

15:20 -15:40 | Augmented agility: Where technology meets Supply Chain (Procurement and logistics)

- Navigating the traditional cost–quality–speed triangle in today's fragile global context (tariffs, post-Covid disruptions, fierce competition).
- Leveraging AI and digital tools to gain real-time visibility and predictive insights.
- How I translate these strategies into concrete results: controlled costs, consistent quality, and faster time-to-market."



Myriam Afgour
Head of Supply Chain & Procurement,
Poderm

15:40 -15:50 | Q&A with Cem Sancak and MyriamAfgour

15:50-16:15 | COFFEE BREAK

16:15 -16:45 | Rising Leaders Panel "From Learning to Leading: New Voices Defining the Future of Procurement



Ivan Bourgeois

Aerospace Purchasing
Manager Europe, **SKF**



Nicolas Gillen

Procurement Category
Expert, **UEFA**



Tammo Sassen

Head of Operations Procurement,
Grünenthal Gruppe

16:45-17:00 | Q&A with Rising Leaders

17:00 -17:30 | AWARD WINNERS ROUND TABLE



Heinrich Berger

Vice President , Global
Raw Material
Procurement, **ICL Group**



Dominique Lebigot

Chief Procurement
Officer, **LVMH Wines &
Spirits**



Danijel Banek

Executive Director of
Central Procurement,
Atlantic Grupa



Thomas Andre

Vice-President
Procurement Excellence,
Group Procurement,
Capgemini

17:30 -17:45 | Q&A with the Award Winners

17:45 -18:00 | Closing

18:00 -19:00 | Pause to get ready to the Awards Ceremony and Gala Dinner

19:00-20:00 | Cocktail

20:00 -23:55 | Dinner and Awards

FRIDAY, 12th of December

09:00 - 10:30

CPO breakfast

By invitation only

Registration Fee

Groups discounts are available.

Regular fee

Till 11/11

499\-

10% | -20% | -30%

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Till 01/12

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10% | -20% | -30%

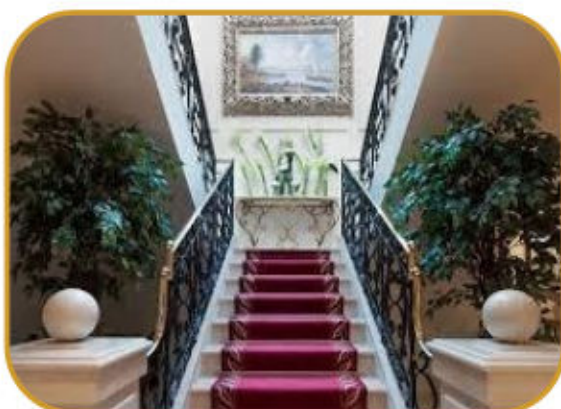
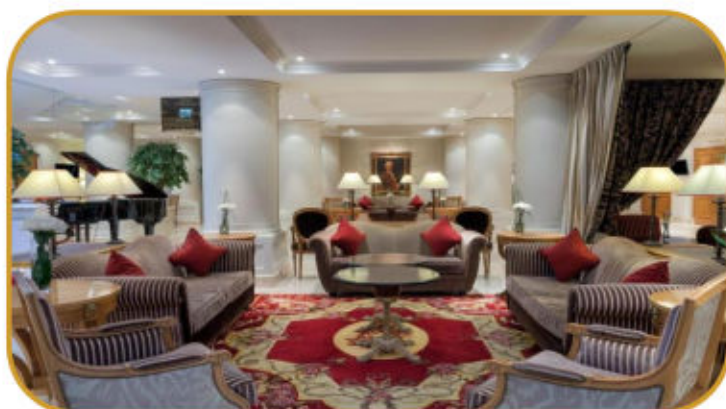
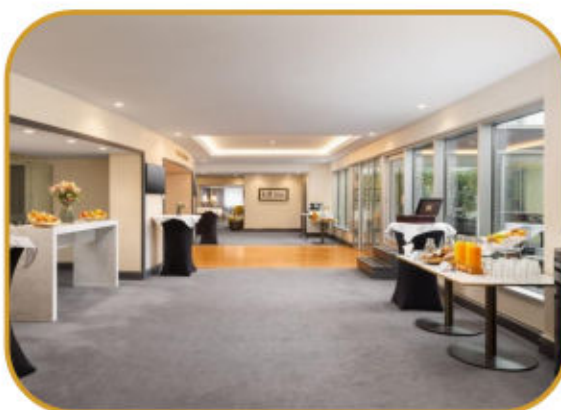
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Hôtel Royal Genève, Suisse

📍 Rue de Lausanne 41, 1201
Genève, Switzerland

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Contact:

Natalia Savitcaia

Email: natalia.savitcaia-ext@eipm.org

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