

# Procurement 2035: New Skills, New Rules, New Impact







**11<sup>th</sup> December 2025** | *Geneva, Switzerland*










As we look ahead to 2035, Procurement is no longer just about managing costs – it's about shaping strategy, driving innovation, and leading sustainable transformation.

At this pivotal moment, the rules of the game are changing. AI, digital transformation, and global megatrends are redefining what it means to be a procurement leader. At EIPM, we've mapped five bold scenarios for the future – from AI-orchestrated operations to agile squads, ecosystem transformers, analyst-driven models, and category-centric strategies. The future won't favour a single path – but those who know how to combine the right elements to fit their ambition.

Success will demand new skills, new mindsets, and a bold willingness to challenge the status quo.

Join a powerful gathering of CPOs, procurement executives, thought leaders, and rising talents as we explore what the next decade holds. Through visionary keynotes, real-world case studies, dynamic roundtables, and powerful networking opportunities, we'll uncover how procurement can make a deeper impact on business, people, and the planet.

When	What	Who
09:00	Networking coffee	
09:30 - 09:40	Opening and Welcome	
09:40 - 10:00	Procurement 2035	 <div>Herve Legenvre EIPM</div>
10:00 - 10:05	Q&A	
10:05 -10:25	<b>Rethinking SCM in a Post-Growth Era</b> <ul style="list-style-type: none"><li>- Are we heading into a post-growth era?</li><li>- Post-growth vs. Green growth</li><li>- Implications for supply chains and procurement</li></ul>	 <div>Davide Luzzini EADA Business School</div>
10:25 - 10:30	Q&A	
10:30 - 11: 00	COFFEE BREAK	
11:00 - 11:30	KEYNOTE	 <div>TBC</div>
11:30 - 11:45	Q&A	
11:45 - 12:15	<b>"Leading Through Uncertainty: Clear Strategy, Strong Partnerships!"</b> <p>Jérôme will share his vision of how the Purchasing function shall develop to address today’s world and business challenges, navigating through volatility, scarcity and uncertainties while sticking to a clear long-term strategy. The opportunity also to discover how Nexans balances priorities and leads ecosystemic partnerships based on its unique E3 performance model.</p>	 <div>Jerome Chiquet Nexans</div>
12:15- 12:30	Q&A	
12:30 - 12:50	<b>INTERACTIVE SESSION: Instructions</b> <b>“Five scenarios on the future of procurement organisations”</b>	 <div>Hervé Legenvre EIPM</div>
12:50 - 14:15	LUNCH	
14:15 - 15:00	<b>INTERACTIVE SESSION: Interaction</b> <b>“Five scenarios on the future of procurement organisations”</b>	 <div>Hervé Legenvre EIPM</div>

15:00 - 15:20	Agility - Key to Business Transformation	 <b>Cem Sancak</b> Shotton Mill
15:20 - 15:40	<b>Augmented agility: Where technology meets Supply Chain (Procurement and logistics)</b>  -Navigating the traditional cost–quality–speed triangle in today’s fragile global context (tariffs, post-Covid disruptions, fierce competition).  -Leveraging AI and digital tools to gain real-time visibility and predictive insights.  -How I translate these strategies into concrete results: controlled costs, consistent quality, and faster time-to-market.”	 <b>Myriam Afgou</b> Poderm
15:40 - 15:50	Q&A with Cem Sancak and Myriam Afgou	
15:50- 16:15	COFFEE BREAK	
16:15 - 16:45	Rising Leaders Panel "From Learning to Leading: New Voices Defining the Future of Procurement	 <b>Ivan Bourgeois</b> SKF   <b>Nicolas Gillen</b> UEFA   <b>Tammo Grunenthal</b>
16:45-17:00	Q&A with Rising Leaders	
17:00 - 17:30	AWARD WINNERS ROUND TABLE	 <b>Heinrich Berger</b> ICL   <b>Dominique Lebigot</b> LVMH   <b>Danijel Banek</b> Atlantic Grupa   <b>Thomas Andre</b> Capgemini

17:30 - 17:45	Q&A with the Award Winners	
17:45 - 18:00	Closing	
18:00 - 19:00	Pause to get ready to the Awards Ceremony and Gala Dinner	
19:00- 20:00	Cocktail	
20:00 - 23:55	Dinner and Awards	
FRIDAY, 12 <sup>th</sup> of December		
09:00 - 10:30	CPO breakfast	By invitation only



# Price

Groups discounts are available.

Early Bird

Till 11/10

399\-

10% | -20% | -30%

Save more with early booking

Book Now

Full Price

Till 11/11

499\-

10% | -20% | -30%

Save more with early booking

Book Now

Last Minute

Till 01/12

599\-

10% | -20% | -30%

Save more with early booking

Book Now

# Contact:



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