

Contact : oc@eipm.org



Audience :
Procurement Managers, Category Managers,
Supply Chain Managers.

Price : €900 per person
Estimated price for 12 participants

Smaller or larger group ? Contact us

Prerequisites : No requirements.

<https://eipm.org/>

Format : Intra in hybrid mode
Duration : 5,5 hours



Objectives

- Identify and deconstruct implicit assumptions in strategic plans.
- Define and track early warning signs that reveal vulnerabilities in strategy.
- Anticipate cascading failures through structured scenario-building techniques.
- Develop adaptive triggers and contingency plans.
- Take out strategic reasoning through peer critique and exchange.



Programme

1. Discovery

Introduction to the strategic resilience mindset:

- Adopt a new way of thinking about strategy, consider risks, unforeseen events, and weak signals. It is about adopting a proactive posture, capable of anticipating disruptions and adapting quickly to changes.

Explore the EIPM lab’s tools and frameworks:

- Become familiar with practical methods, discover analytical frameworks and concrete tools for assessing the robustness of a strategy. The objective is to test the strategy and identify its vulnerabilities.

Adopter critical thinking :

- Développer une capacité à analyser une situation, une information ou une idée de manière réfléchie, rationnelle et objective.

2. Application

- **Submit a strategy to a stress test:** Apply the lab’s tools and frameworks to a concrete strategy of your choice.
- **Identifiy breaches :** Uncover hidden assumptions and weak signals that could undermine your strategy.
- **Simulate failures :** Anticipate cascading effects and design agile responses.
- **Share results with peers:** Benefit from constructive exchanges for a complete assessment.

3. Use Cases

- Finalisation of **a procurement strategy.**
- Prior to **major review** or as part of a project strategy development.
- To **test preparedness for external turmoil** such as geopolitical crises, ESG enforcement, AI disruptions.