



EIPM

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Workshop Practical info

Date

23rd October 2025

Venue

Meogroup Belgium
Avenue Louise 287,
1050 Brussels

Expected audience

HR professionals
People Development experts
Training specialists
Chief Procurement Officers
Procurement Leaders

Fee

Only your attention
and active participation

Contact

Natalia Savitcaia

natalia.savitcaia-ext@eipm.org

People Development Workshop

Agenda



*"People First:
Cognitive Well-being as a
Driver of Sustainable
Procurement Performance."*

People Development Workshop

Thursday, 23rd October 2025



09:00 – 09:30	Arrival & Welcome Coffee	
09:30 – 09:45	Opening	<p>Philippe Chraibi, Managing Partner, <i>EIPM</i></p> <p>Patrick Gilis, Partner, <i>Meogroup Belgium</i></p> <p>François Dousset, In-company Programmes, <i>EIPM</i></p>
09:45 – 10:05	<p>Academic Keynote: From Cognitive Well-Being to Motivation and Performance: A Self-Determination Theory Perspective on People Development</p> <ul style="list-style-type: none">• How cognitive well-being is rooted in the satisfaction of basic psychological needs (autonomy, competence, and relatedness).• Evidence showing how the satisfaction (or frustration) of basic psychological needs directly impacts business outcomes such as sales performance, resilience, burnout, workaholism, and compensation practices.• Practical insights from Self-Determination Theory on how organizations can foster both well-being and sustainable performance.	<p>Dr Julien Chanal, Associate Professor in Psychology, <i>University of Geneva</i></p>
10:05 – 10:35	Building Future-Ready Procurement Academies	<p>Philippe Chraibi, Managing Partner, <i>EIPM</i></p>
10:35- 11:00	COFFEE BREAK	

11:00 – 11:40	<p>Psychological Safety: Unlocking Procurement Performance Through Well-Being</p> <ul style="list-style-type: none"> • Why psychological safety matters • Challenges in procurement • Mindset & leadership approach • Real-world impacts & testimonials • Strategic alignment • Key takeaways 	<p>Mat Norris, Head of Procurement-Engineering Services & Customer Support, <i>THALES UK</i></p>
11:40 – 12:20	<p>"Cognitive Well-being: The Hidden Driver of Procurement Performance"</p> <ul style="list-style-type: none"> • High-functioning procurement teams require more than technical skills • Well-being factors delivering positive procurement impacts • Cognitive well-being is a strategic lever not just an HR initiative 	<p>Maxi Glas, Executive Procurement Practitioner</p>
12:20 - 12:50	<p>"Stress Vs Performance: A Balancing Act"</p> <ul style="list-style-type: none"> • The Corporate Athlete concept: applying the principles and methods of elite athletes to the corporate world to achieve sustainable high performance. • Cognitive well-being is a core pillar and driver of individual and corporate performance. • Chronic stress is a significant inhibitor of cognitive well-being and, consequently, performance. • Chronic stress 101: stress levels measurement and stress response regulation. 	<p>Michael Munoz, former Chief Procurement Officer, <i>Nike and Founder of The Corporate Athlete Group</i></p> <p>Stéphane Etchayde, former EMEA & Global S2P Systems Design & Development Manager, <i>HP and Strategic Preventive Healthcare Advisor</i></p>
12:50 – 14:00	LUNCH	
14:00 – 15:00	<p>Interactive Session: Cognitive Well-being Cheat Sheet in Procurement</p>	EIPM

15:00– 15:30

COFFEE BREAK

15:30-16:10

"Cross-Cultural Awareness: A Key to Cognitive Well-Being in Global Procurement Organisations"

- How does cross-cultural awareness affects our cognitive wellbeing?
- Practical tools for successfully navigating global organizations

Svjetlana Jerkovic, Global Procurement Head of Raw Materials, *ICL*

16:10-16:50

Alternative ways to learn: can they transform Procurement into a hub of creativity and entrepreneurship?

- Cognitive Shifts: How unconventional experiences transforms business mindset.
- Leadership on the spot : What happens when arts, sports, and unexpected practices fuel new business behaviours.
- Procurement (R)evolution: From back office to growth driver—can the new procurement shape the top line?

François Dousset, In-company Programmes, *EIPM*

16:50 – 17:05

Wrap-Up & Final Reflections

François Dousset, In-company Programmes, *EIPM*

17:05 - 17:15

WS closed