

Theme: Risk

Course: **RISK MANAGEMENT**



General information

◆ Aim of the course

To understand the contribution of Procurement to reduce risks.

◆ Learning goals

- Identify risks coming from the supply chain
- Integrate external risks in smart category strategies
- Evaluate the risk level
- Reduce the exposition to risks.

◆ Audience

Category managers, Strategic buyers, Senior buyers, Key supplier managers, Risk managers

◆ Prerequisites

- A good command of English or French
- Have the necessary [technical equipment](#) to follow online courses.

◆ Learning mode & pedagogy

- 1) **Theoretical e-learning** through individual self-paced sessions. This first step has to be considered as the essential pre-work for:
- 2) **Learning application in online group classes.** Participants use actively their knowledge and put it into practice in workshops, role-plays, case studies, presentations and debates.

Theoretical learning content - Estim. duration: 1 hr

3 e-modules:

1. Risk Analysis

Product lifecycle - Functional analysis - Functional specifications.

2. Total Cost of Ownership (TCO)

What is TCO? - Locating costs - Handling costs

3. Communicating with stakeholders

How to communicate with stakeholders - Stakeholder positions.



Date of first - last class:

In **English**: 21 - 28 October 2025

In **French**: 20 - 27 October 2025

Programme of the trainer-led classes | 3,5 hrs x 2

I. Risk management

- What are the new risks we are exposed to?
- Fundamentals of the risk analysis and management
- Risk maturity
- Key components of Risk
- Value at Risk

II. Relations with Suppliers

- Tools in risk management
- Workshop: Participants on their risk matrix
- Risk management in projects
- Why does risk management fail