

To find out more on the “AI” subject:

- **Training course:**
“Data Analytics & AI In Procurement”
- **Promptathon:**
Hands-on procurement prompt engineering contest
- **Free webinar:**
“The New P2P: Prompt to Procure: AI-driven efficiency in Procurement” on 10th April 2025

Ask Philippe Chaibi for further information.

EIPM Capabilities



Research Dissemination

- Keynotes
- Webinars
- Publications
- Think Tank



Networking Events

- EIPM Annual Conference
- EIPM-Peter Kraljic Awards
- CPO roundtable
- Afterworks
- Breakfast talks
- L&D workshops



Assessments

- Skill assessment
- Maturity assessment
- Negotiator's profiling
- MBTI profiling



Upskilling

- E-learning
- Hybrid training
- Certifications
- Coaching
- Masterclass
- Executive education
- Procurement Academies
- Negotiation Academy



Facilitation Services

- Procurement seminars
- Promptathon
- Supplier day
- Conferences

*“Building Blocks for Success:
AI in Procurement Organisations”*



An EIPM Workshop
Thursday 3rd April 2025
Luxembourg

EIPM Workshop Agenda

Thursday, 3rd April 2025

09.30 – 09.40: Opening and Welcome

Hervé Legenvre, Research Director, *EIPM*

09.40 – 10.00: Overview and Stakes

Dr. Hervé Legenvre, Research Director, *EIPM*

10.00 – 10.20: Digital Transformation in SCM: What, Why, and When...

Tolga Tomruk, SCM Networks and Digital Transformation Director, *Vodafone Procurement Company*

10.20 – 10.40: AI Development, Use Cases, How to Organise around AI

Sanchita Sur, CEO, *Emplay*

10.40 – 11.00: Use Case Presentations: Three Use Cases from VPCo

Gorkem Sari, Principal Digital Capabilities Manager, *Vodafone*

11.00 – 11.20: Coffee break

11.20 – 12.10: Interactive session: The 3C of an AI-first culture

Dr. Hervé Legenvre, Research Director, *EIPM*

12.10 – 12.40: Leveraging AI agents to manage procurement risks and disruptions

Yashar Ahmadov, Supply Chain Expert, Sr. Data Scientist

- ✓ Agentic AI is evolving, advancing process automation
- ✓ Supply chain disruptions heavily impact manufacturing and logistics
- ✓ Fast response is key: AI agents can act in near real-time
- ✓ The technical workings of AI agents

12.45 – 14.00: Lunch

14.00 – 15.30: Prompt engineering

Manish Shanbhag, Programme Manager, *EIPM*

15.30 – 15.50: Coffee break

15.50 – 16.20: AI in Action: How to Build the Right Mindset and Drive Value

Marc Hotton, Innovation Coordination Officer, *Foyer Group*

Geoffrey Nichil, PhD, Head of Data & AI, *Foyer Group*

- ✓ AI mindset: what are the challenges?
- ✓ AI Use case: some examples
- ✓ AI project management: what is different?
- ✓ Tech stack & Tool

16.20 – 16.30: Workshop closure
