

Topic: Data - AI

Course: **DATA ANALYTICS & AI IN PROCUREMENT**



### General information

#### ◆ Aim of the course

Understand the basics of data analytics and applications of AI in Procurement.

#### ◆ Learning goals

- Understand key concepts of Data analytics and the power that data brings to decision-making
- Understand the importance of Source & Reliability of Data
- Understand what AI is and its applications in procurement
- Understand and evaluate the risks associated with AI in procurement
- Organise your AI journey with procurement
- Write effective prompts to get the best results in the case of Generative AI (eg: ChatGPT).

#### ◆ Audience

Procurement professional across any domain.

#### ◆ Prerequisites



- 2 years experience of Procurement
- A good command of English or French.

#### ◆ Learning mode & pedagogy

2 non-consecutive days in **residential mode** in Paris (FR). It consists of :

- Theoretical presentations
- Real cases & practical use examples
- Role play
- Software demos.

There is no preparatory work for this course.

 /  : 2 sessions /days: 2 & 3 April 2025 (7 hrs x 2)

### First session - 3,5 hrs



#### I. Basics of Data analytics

- Process of Data Analytics
- The most important questions to ask in Spend management
- Source and Reliability of Data
- Measurement and KPIs.

### Second session - 3,5 hrs

#### II. AI in Procurement

- AI in a nutshell
- Applications in Procurement
- Use Cases , eg: Automate sourcing for Tactical and Tail Spend.
- or Spend analytics and predictive analysis
- or AP automation.

 /  : 18 & 25 February, 4 & 11 March 2025 (3,5 hrs x 4)

### Third session - 3,5 hrs

#### III. Organise AI journey in Procurement

- Ready: Considerations and Risks before starting to use AI
- Set: Organize your journey
- Go: Workshop on planning your AI journey.

### Fourth session - 3,5 hrs

#### IV. Prompt engineering

- Basics of Prompt Engineering
- How to write better prompts to get better results
- Workshops

#### V. Procurement intelligence

- Cultivating Critical Analysis through AI and Data Analysis.