



In today's competitive landscape, the role of procurement teams extends beyond mere cost-cutting. Effective team development in procurement not only drives efficiency but also significantly contributes to the top-line growth of companies. By equipping your teams with advanced skills and innovative approaches, they can deliver substantial value and strategic advantage to your organisations.

This workshop serves as a vital meeting point where industry leaders can exchange best practices, discuss advanced strategies, and share challenges and success stories in developing high-performing procurement teams.

The EIPM team wishes you an enriching and profitable experience.



## EIPM HR Workshop

10<sup>th</sup> October 2024  
Geneva-CH



**“People Development Strategies  
for Procurement Professionals.”**

Agenda

MEGROUP



# 2024 EIPM HR Workshop

## Agenda

Thursday, 10<sup>th</sup> October

09.30 – 09.45: **Opening and Welcome**

Philippe Chraibi, Managing Director, *EIPM*  
Pierre Anger, Managing Director, *EIPM*

09.45 – 10.15: **Talent and Growth Accelerator**

Dr Hervé Legenvre, Research Director, *EIPM*

- ✓ Industry in transition and its impact on procurement
- ✓ Accelerating change through education
- ✓ Harnessing behaviours and culture transformation for growth

Q&A

10.15 – 11.00: **CPO View: Empowering Procurement, The Strategic Imperative of People Development**

Dominique Lebigot, CPO, *LVMH Wines & Spirits*

- ✓ Managing vibrant community
- ✓ Dynamic career management policy
- ✓ Tools & processes

Q&A

11.00 – 11.30: **Coffee break**

11.30 – 12.30: **Interactive session: Constructing Excellence**

Facilitated by Dr Hervé Legenvre, Research Director, *EIPM*

12.30 – 14.00: **Lunch**

14.00 – 14.45: **Procurement Capability Development Framework**

Wojciech Minda, Manager Procurement Excellence,

*Philip Morris International*

- ✓ **Equip Your Team for Success:** Discover how to ensure your Procurement employees have the essential knowledge, expertise, and hands-on experience to excel in their roles.
- ✓ **Future-Proof Procurement Skills:** Learn about the skills needed for the "Procurement of the future" and how to stay ahead in an evolving landscape.
- ✓ **Career Development Insights:** Gain strategies to help your team prepare for their next roles, enhancing both individual growth and organisational success.

Q&A

14.45 – 15.30: **Gridspertise Sustainable Procurement Leading Journey**

Sara Bucciarelli, CPO, *Gridspertise*

- ✓ Gridspertise DNA & context: People and sustainability challenges
- ✓ The pivotal role of Procurement in Gridspertise business strategy and within ESG plan implementation
- ✓ Sustainable Training and Team Building: Enhancing personal & team growth to foster our business transformation.

Q&A

15.30 – 16.00: **Coffee break**

16.00 – 16.45: **Enhancing Procurement Skills through Art-Based Learning**

François Dousset, Programme Director, *EIPM*

In an era defined by new values, technological advancements, and complex supply chains amid growing risks, procurement must evolve its leadership capabilities. This includes developing strategic thinking and exploring new opportunities. Many companies are investing in non-traditional approaches based on activities and arts. But does it really fit Procurement? What can we expect from integrating these unconventional methods?

16.45 – 17.15: **Interactive session:**

Facilitated by François Dousset, Programme Director, *EIPM*

17.15 – 17.30: **Workshop closure**