



In today's competitive landscape, the role of procurement teams extends beyond mere cost-cutting. Effective team development in procurement not only drives efficiency but also significantly contributes to the top-line growth of companies. By equipping your teams with advanced skills and innovative approaches, they can deliver substantial value and strategic advantage to your organisations.

This workshop serves as a vital meeting point where industry leaders can exchange best practices, discuss advanced strategies, and share challenges and success stories in developing high-performing procurement teams.

The EIPM team wishes you an enriching and profitable experience.



## EIPM HR Workshop

10th October 2024  
Geneva-CH



**“People Development Strategies  
for Procurement Professionals.”**

Agenda



# 2024 EIPM HR Workshop Agenda

Wednesday 9<sup>th</sup> June

19.00: **Networking Dinner**  
Venue to be confirmed

Thursday, 10<sup>th</sup> October

- 09.30–09.45: **Opening and Welcome**  
Philippe Chraibi, Managing Director, EIPM  
Pierre Anger, Managing Director, EIPM
- 09.45–10.15: **Talent and Growth Accelerator**  
Dr Hervé Legenvre, Research Director, EIPM
- ✓ Industry in transition and its impact on procurement
  - ✓ Accelerating change through education
  - ✓ Harnessing behaviours and culture transformation for growth
- Q&A**
- 10.15–11.00: **CPO View: Empowering Procurement, The Strategic Imperative of People Development**  
Dominique Lebigot, Chief Purchasing Officer,  
LVMH Wines & Spirits
- Q&A**
- 11.00–11.30: **Coffee break**
- 11.30–12.30: **Interactive session: Discovering the Buyer of the future**  
Moderated by Dr Hervé Legenvre, Research Director, EIPM

12.30–14.00: **Lunch**

14.00–14.45: **PMI Procurement Capability Development Framework**  
Wojciech Minda, Manager Procurement Excellence,  
Philip Morris International

- ✓ **Equip Your Team for Success:** Discover how to ensure your Procurement employees have the essential knowledge, expertise, and hands-on experience to excel in their roles.
- ✓ **Future-Proof Procurement Skills:** Learn about the skills needed for the "Procurement of the future" and how to stay ahead in an evolving landscape.
- ✓ **Career Development Insights:** Gain strategies to help your team prepare for their next roles, enhancing both individual growth and organisational success.

**Q&A**

14.45 – 15.30 Sara Bucciarelli, CPO at Gridspertise,  
Theme to be confirmed

15.30–16.00 **Coffee break**

16.00 – 16.45: **Enhancing Procurement Skills through Art-Based Learning**  
François Dousset, Programme Director, EIPM

In the era of sustainability, of digital and technological opportunities, but also of complexified supply chains in an increasingly risky context, Procurement needs to develop its leadership - notably the ability to strategize and explore new opportunities. To unlearn the old and relearn the new, many companies invest in non-traditional approaches based on activities and arts.  
Does it really fit Procurement?  
What to expect from such approaches?

16.45 – 17.15 Interactive session:  
Moderated by François Dousset, Programme Director, EIPM

17.15 – 17.30 **Workshop closure**