



# 30<sup>th</sup> EIPM CPO Round Table

22<sup>nd</sup> June 2023  
Montreux, Switzerland

## "Handling Contradictory Forces"

*Agenda*





## Handling Contradictory Forces

Dear Friends,

As you know, procurement professionals are constantly faced with competing pressures and priorities. Balancing cost savings with supplier relationships, managing risk while driving innovation, and meeting stakeholder expectations while adhering to regulations are just a few examples of the many contradictory forces at play.

The Round Table will be focused on real cases and best practices exchanges. The agenda for the day of 22<sup>nd</sup> June will give you an idea of the density of the content.

In addition to the high-quality content and networking opportunities, this event will take place in a truly unique setting. Nested in the heart of the Swiss Alps, our exclusive venue offers breathtaking views, exceptional cuisine, and world-class amenities that will ensure you have a memorable and productive experience.

We sincerely hope to welcome you to one of the major events of the EIPM!

Hervé Legenvre  
EIPM Research Director



Wednesday  
21<sup>st</sup>  
June  
Evening



19.00

Networking Aperitif with a fantastic Geneva lake view

20.00

Networking Dinner

Thursday  
22<sup>nd</sup>  
June  
AM

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## 30<sup>th</sup> EIPM CPO Round Table

*Morning session*

- 09.00–09.30: **Mega threats and macro-economic trends**  
Frederic Thielen, Senior Executive in Strategy and Operations, Meogroup
- 09.30–09.40: **Discussion & Q&A**
- 09.40–09.50: **Contradictory forces at play**  
Dr Hervé Legenvre, Research Director, EIPM
- 09.50–10.10: **Discussion: Why are contradictory forces emerging?  
How can we address them?**
- 10.10–10.40: **Multi-supplier collaboration: Making the impossible possible**  
Dominique Lebigot, Chief Purchasing Officer, LVMH Wines & Spirits
- 10.40–11.00: **Multi-supplier collaboration: Participants share their cases - discussions**

*11.00–11.20: Coffee break*

- 11.20–12.10: **"Integrating decarbonation into procurement processes"**  
**Interactive workshop**

*12.10–13.40: Lunch*





Thursday

22<sup>nd</sup>

June

PM

**30<sup>th</sup> EIPM CPO Round Table**  
*Afternoon session*

**13.40–14.00: Buyer 4.0: Opening the discussion**  
Klaids Lafon de Ribeyrolles,  
Vice President Indirect Procurement, Schneider Electric

**14.00–14.20: Automation – Augmentation**  
Dr Hervé Legenvre, Research Director, EIPM

**14.20–15.50: Buyer 4.0 workshop**

**15.50–16.10: Coffee break**

**16.10–16.40: Workshop outcomes**

**16.45 –17.15: EIPM-Peter Kraljic Think Tank: Progress and next steps**

**17.15 - 17.25: CPO Round Table closure**

