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LONDON



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MOSCOW

**16 Feb**  
**2017**  
Thursday

EIPM Webinar

## The future of Purchasing

*Planning for tomorrow  
by looking at business trends*

In this webinar, we will look into how to analyse trends and facilitate a team session to come up with valuable insights on what we can improve.

### In this informative session, we will cover:

- ✓ A brief introduction to some of the current key business trends and their potential impact on the purchasing function
- ✓ Useful source of information on trends and how they can be analysed
- ✓ Simple methods for engaging your teams and colleagues in foreseeing the impact of trends on your activities and skills

## EIPM Webinar

### The future of Purchasing *Planning for tomorrow by looking at business trends*

*As the world  
keeps changing,  
it is worth taking  
a step back and  
to ask ourselves  
how the broader  
world will evolve  
and what impact  
this will have on  
our purchasing  
organisation, on  
our processes  
and on our  
skillsets.*

#### About

In this webinar, we will look into how to analyse trends and facilitate a team session to come up with valuable insights on what we can improve.

To develop this topic, **Dr Hervé Legenvre**, Value Creation Observatory Director at EIPM, will host a live session on Thursday, 16th of February 2017.

#### Online sessions

Two sessions are planned on the same day, to allow participants from all over the world to join:

##### **SESSION 1**

10:00 AM CET  
05:00 PM Shanghai  
02:30 PM Mumbai

##### **SESSION 2**

05:00 PM CET  
02:00 PM São Paulo  
10:00 AM Mexico City  
11:00 AM Washington

#### Format

Duration of the presentation is 60' followed by 30' Q&A.

#### Registration

Participation is free-of-charge but, as the number of places is limited, registration is compulsory.

To register, please visit [www.eipm.org](http://www.eipm.org)

The access codes to join the session of your choice will be delivered few days before the webinar date.

In the meantime, if you need more information, please contact Ms Silmara Codeville at [scodeville@eipm.org](mailto:scodeville@eipm.org)